

Friday 12th &amp; Saturday 13th of May 2017, Athinais Multicultural Center

# ENERGY COMMODITIES CONFERENCE '17



International meeting on the role of Power Exchanges in the coupled European energy markets

## AGENDA

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08.45-09.15	Registration	
09.15-09.30	Introductory Welcome	
09.30-11.30	Market Coupling in EU: The way Power Exchanges deal with it and the hedging solutions for utilities.	
	<p>- <b>Dr. Nikolaos Ziogos</b>, Dr. Electrical &amp; Computer Engineer, Assistant Director Regulatory &amp; European Affairs, LAGIE  <i>"Evolutions in the Greek &amp; European Energy Markets towards Market Coupling"</i></p> <ul style="list-style-type: none"> <li>• Greek Energy Market Reform Process</li> <li>• Day-Ahead and Intra-Day Market Coupling Process in:               <ul style="list-style-type: none"> <li>✓ Europe</li> <li>✓ Italian Borders</li> <li>✓ South-East Europe</li> </ul> </li> </ul>	
	<p>- <b>Andreas Daskalakis</b>, Head of Market Operations &amp; Service Members ATHEXGroup  <i>"The competencies of an effective &amp; competitive Energy Market"</i></p> <ul style="list-style-type: none"> <li>• What constitutes an effective Power Exchange?</li> <li>• How can effectiveness &amp; competitiveness coexist?</li> <li>• A few regional or many local Clearing Houses? Is there an obvious answer?</li> </ul>	
	<p>- <b>Dina Lasová</b>, Business Development, Power Exchange Central Europe  <i>"EEX Group – The Extensive European Coverage"</i></p> <ul style="list-style-type: none"> <li>• Introduction of EEX Group</li> <li>• Introduction of PXE</li> <li>• EEX&amp;PXE together: benefits for the market</li> <li>• Financial Futures: the perfect hedging tool</li> <li>• Development on EEX Markets</li> </ul>	
	<p>- <b>Wolfram Vogel</b>, Director Public &amp; Regulatory Affairs and Communications, EPEX SPOT  <i>"Market Coupling in Europe: Achievements and lessons learnt from CWE and NWE expansion"</i></p> <ul style="list-style-type: none"> <li>• Presentation of Market Coupling initiatives across Europe coordinated by EPEX SPOT</li> <li>• Outline of the challenges and achievements on both the Day-ahead and Intraday markets</li> <li>• Outlook on upcoming developments</li> </ul>	
	<p>- <b>Karoly Matrai</b>, CEO, Keler Group  <i>"KELERCCP as the regional clearing solution"</i></p> <ul style="list-style-type: none"> <li>• Introduction of KELER group</li> <li>• CCP function</li> <li>• GCM function</li> <li>• KELER's footprint in the regional energy business</li> </ul>	
	<p>- <b>Elton B. Radheshi</b>, Director of Market Operation Department, OST  <i>"The status and gains of the Albanian Power Exchange project"</i></p>	
	<p>- <b>Gerd Stuhlmacher</b>, Partner at Norton Rose Fulbright LLP  <i>"Cross border compliance with EU-transparency and integrity rules"</i></p> <ul style="list-style-type: none"> <li>• Integrity and transparency standards in the EU in a global context</li> <li>• Application of MIFID II, EMIR and REMIT on wholesale activities in the power sector</li> <li>• Exchange rules</li> <li>• ensuring compliance in a cross border trading environment</li> </ul>	
	Q&A	
11.30-12.40	Capacity Market Mechanisms: Developments in various EU countries, signals for Investments in installed Capacity?	
	<p>- <b>Luis Colasante</b>, Group Energy Manager &amp; Head of Economic Research, Sogefi Group  <i>"Capacity Market Landscape in France"</i></p> <ul style="list-style-type: none"> <li>• Capacity Market Mechanisms, signal for investment or not?</li> <li>• Basic characteristics of the French mechanism</li> <li>• European need for Capacity Market, how real is it?</li> <li>• 1st Capacity Auctions through EPEXSpot - Results &amp; impacts</li> <li>• Auctions for Capacity Assurance, different approach, pros and cons!</li> </ul>	
	<p>- <b>Konstantinos Athanassiadis</b>, Chairman, ESEPIE  <i>"Capacity Mechanisms in EU: Market Signaling or Market Dumping?"</i></p> <ul style="list-style-type: none"> <li>• Brief presentation of EU applied/ planned Capacity Mechanisms</li> <li>• When should they be applied and which are the associated limitations</li> <li>• Condition for assisting the smooth Market operation</li> </ul>	
	Q&A	
	<p>- <b>Dr. Sotirios Manolkidis</b>, Vice – President of the Hellenic Regulatory Authority for Energy (RAE)          Recent Developments in the Greek Electricity Market: Permanent Capacity Mechanism, State Aid and the European Commission's Requirements under the New Power Market Design for the year 2030 ("Winter Package")</p>	
	<p>- <b>Professor Dr. A. Metaxas</b>, Managing Partner of M&amp;A Law Firm  <i>"Capacity mechanisms and EU Law: Collision or Compatibility?"</i></p>	
	Q&A	
12.40-13.10	Coffee Break	
13.10-14.30	Balkan utilities: The road from the Monopole to a competitive market, an "Odyssey" or not?	
	<p>- <b>Alexandra Psirri</b>, Manager Front-Office, DDE, PPC  <i>"The incumbents view on the latest developments in the GR market"</i></p> <ul style="list-style-type: none"> <li>• The Greek electricity market: Developments, challenges, lessons learned</li> <li>• Cost elements evolution of a vertically integrated company in GR</li> <li>• Reviewing the retail market liberalization process</li> <li>• Challenges and new business opportunities for the incumbent</li> </ul>	
	<p>- <b>Martin Georgiev</b>, Head of South Balkans Area, Alpiq Energia Bulgaria  <i>"11 Years electricity market in Bulgaria"</i></p> <ul style="list-style-type: none"> <li>• Specifics of the Bulgarian electricity system and market</li> <li>• Market developments, challenges and lessons learned</li> <li>• Role of the traders</li> <li>• Integration of the local and regional markets</li> <li>• Effects of IBEX on the market</li> </ul>	
	<p>- <b>Dr. Ion Lungu</b>, President of AFEER (Romanian Association of Electricity Suppliers)  <i>"Romanian Power Market Development"</i></p> <ul style="list-style-type: none"> <li>• Latest developments in wholesale;</li> <li>• Renewable integration</li> <li>• Continuous increasing of competition in retail; new services offered to end users</li> </ul>	
	<p>- <b>Athanasios Ghikas</b>, Managing Director, Clarus ESCO  <i>"The Suppliers should take over the "saving"</i></p> <ul style="list-style-type: none"> <li>• Recent prices comparison</li> <li>• Price - Consumption Correlation</li> <li>• Synergies for tariff comparison platforms</li> <li>• General comments and prognosis</li> </ul>	
	<p>- <b>Theodoros Trachanidis</b>, Leadership consultant, Founder, 9-Ennea  <i>"The Future Competitive Advantages of Energy Companies"</i></p> <ul style="list-style-type: none"> <li>• Corporate Social Responsibility for energy utilities: An empty 'shirt' or a field for diversification?</li> <li>• Ethics, the competitive advantage of the utilities of the future</li> <li>• 'Plug n Trade' and/or Hyper Connectivity: Are these concepts the new Business Opportunities for utilities?</li> </ul>	
	Q&A	
14.30-15.30	Lunch Break - Networking	
15.30-16.15	IT for utilities: Powerful trading tools, ETRM systems & Energy Management Platforms	
	<p>- <b>Dr. Christos Papadopoulos</b>, Regional Director Europe, Energy Exemplar  <i>"European Energy Market modelling and portfolio optimisation with PLEXOS, the leading global optimization tool"</i></p> <ul style="list-style-type: none"> <li>• Modelling European wholesale Energy Markets and systems with PLEXOS</li> <li>• Assessing European Energy Markets risks and optimizing mixed energy portfolios</li> <li>• Recent developments in Energy Markets' simulation&amp; optimization technologies</li> </ul>	
	<p>- <b>Dr. Vasilis Nikolopoulos</b>, CEO, co-founder, Intelen Inc  <i>"The Digital Transformation of the Energy sector and the active role of Utilities"</i></p> <ul style="list-style-type: none"> <li>• The definition of the Digital Utility</li> <li>• How digitization will change the utility sector</li> <li>• Data-driven utility strategy based on ICT and data</li> <li>• Utilities as Digital service providers</li> </ul>	
	Q&A	
16.15-16.20	Conclusion – Sum Up, End of the Conference	