



Wednesday, June the 12<sup>th</sup> 2019, Athens

**“Back to the Fundamentals – The “Power” is in your hands”**

8:45 - 09:15	<p>Registrations – Welcome Coffee</p> <p>Welcome Note: Katerina Drossou, Editor in Chief, Plant, Boussias Communications</p>
09:30- 11.45	<p><b>Power Markets: Updates on Price Developments and News regarding Power Exchanges</b></p>
	<p><b>Alexandros Papageorgiou</b>, Sales Manager, EEX</p> <p><b>“EEX in Greece”</b></p> <ul style="list-style-type: none"> <li>• Greek orderbook</li> <li>• Power derivatives in Europe update</li> <li>• Emissions trading</li> <li>• PPAs offering</li> </ul>
	<p><b>Daria Nochevnik</b>, Market Design Advisor, EFET</p> <p><b>“Unlocking the potential of the Greek power market”</b></p> <ul style="list-style-type: none"> <li>• Implementation of the Target Model in Greece</li> <li>• The current market design, opportunities and challenges for truly opening up the Greek power market</li> </ul>
	<p><b>Ioannis Stefanou</b>, Manager Energy, Policy, Markets and Regulations, LDK Consultants</p> <p><b>“Establishment of an electricity balancing market in Albania”</b></p> <ul style="list-style-type: none"> <li>• Institutional setup</li> <li>• Key issues of Balancing Market Design</li> <li>• Specific issues for Balancing Market of Albania</li> <li>• Practical issues and road to implementation</li> </ul>
	<p><b>Dr. Marek Kuten</b>, Owner, GOOD POWER Ltd</p> <p><b>“Power and gas market in Poland”</b></p> <ul style="list-style-type: none"> <li>• Polish Power and Gas sector – Ownership structure</li> <li>• Power market – participants, business opportunities</li> <li>• Gas market – participants, business opportunities</li> <li>• Power and Gas market – cross border trading</li> <li>• Power and Gas prices – forecasts</li> </ul>
	<p><b>Austin Simmonds</b>, Head of Weather Derivatives, GFI Brokers</p> <p><b>“An introduction to Weather Derivatives”</b></p> <ul style="list-style-type: none"> <li>• What are Weather Derivatives</li> <li>• Hedging Temperature Risk</li> <li>• PPA’s in conjunction with Weather Hedge</li> <li>• The Weather is no longer an excuse for poor results</li> </ul>
	<p><b>Jadranka Janjanin</b>, Head of Bilateral Market, Energy Procurement and Selling Department, EMS JSC Belgrade</p> <p><b>“Electricity market in Serbia – Energy procurement conducted by EMS JSC Belgrade”</b></p> <ul style="list-style-type: none"> <li>• Overview on Electricity market in Serbia</li> <li>• Responsibilities of EMS JSC Belgrade like TSO</li> <li>• Transmission system Losses – Energy Procurement</li> </ul>

	<p><b>Maria Papazarkada</b>, Deputy Managing Director, Atradius</p>
	<p><b>Gerd Stuhlmacher</b>, Partner, Munich, Norton Rose Fulbright</p> <p><b>“Integration of renewables in a traded power market”</b></p> <ul style="list-style-type: none"> <li>• Corporate renewable ppa’s in the European power sector</li> <li>• Generators and buyers’ perspective: price stability, financing and bankability as major drivers</li> <li>• Managing the merchant tail and the use of derivatives</li> <li>• Tailwind or obstacles to expect from the regulatory environment: Lessons learned from various jurisdictions.</li> </ul>
	<p><b>Stathis Kourniotis</b>, Managing Director IPPC Ltd</p> <p><b>“Environmental commodities: An expanding market”</b></p> <ul style="list-style-type: none"> <li>• CO2 allowances – a “teenager” commodity</li> <li>• European Commission intervention. Lessons to be learned</li> <li>• The next (fourth) phase of EUETS. What to expect</li> <li>• The next step: A globalized market</li> </ul>
	<p><b>Q&amp;A</b></p>
11:45 - 12:15	Coffee Break
12:15- 13.30	<p><b>Gas Markets: The Landscape for Power Producers and Gas End Consumers After the Big Infrastructure Projects</b></p> <p><b>Gerassimos Avlonitis</b>, Regulatory affairs expert, DESFA, Member of the BoD, Hellenic Energy Exchange</p> <p><b>“Trading in the Greek gas market”</b></p> <ul style="list-style-type: none"> <li>• Greece as a transportation and trading center</li> <li>• The current trading environment in the Greek gas market</li> <li>• Next steps</li> </ul>
	<p><b>Peter Crilly</b>, Managing Director, Alba Soluzioni</p> <p><b>“Italy and Greece: markets converge”</b></p> <ul style="list-style-type: none"> <li>• Italian gas and power markets in Summer 19</li> <li>• Power market coupling</li> <li>• Gas markets connect with TAP</li> </ul>
	<p><b>Elpedison</b> Representative</p>
	<p><b>Energean Oil</b> Representative</p>
	<p><b>Q&amp;A</b></p>
13:30 - 14:30	Lunch Break
14.30 - 15.30	<p><b>IT in the Energy Markets &amp; Power Analytics: Blockchain technology to Disrupt the Way We Transact Energy. State-of-the-Art Software for Power, Gas and EUAs Trading Companies</b></p> <p><b>Dr. Anamaria Toebe</b>, Senior Analyst, Wattsight</p> <p><b>“Hydrological power modelling in SEE area”</b></p> <ul style="list-style-type: none"> <li>• General overview of the HBV model</li> <li>• Challenges and future goals</li> </ul>
	<p><b>Vassilis Nikolopoulos</b>, Chief Scientist, Entrepreneur, co-founder Intelen</p> <p><b>“Blockchain applications and Innovative Business models for Energy and Smart Grid Sector”</b></p> <ul style="list-style-type: none"> <li>• Application of decentralized ledgers and blockchain innovations in energy models</li> <li>• Use of cryptocurrencies at the Digital energy era</li> <li>• Examples of electro-mobility and other digital utility business models that require a blockchain infrastructure</li> <li>• The new Digital Utility framework and the Sharing Economy transformation</li> </ul>

	<p><b>Theodore Krintas</b>, Founder &amp; CEO of Koubaras  <b>“Energy investments in a Decentralized world”</b></p> <ul style="list-style-type: none"> <li>• Energy as an asset class</li> <li>• Blockchain concept</li> <li>• Fundamentals &amp; Technicals</li> <li>• Energy within a portfolio</li> </ul>
	<p><b>Stefano Fiorenzani</b>, Chairman, Phinergy  <b>“Measuring and managing market risk in illiquid SEE power markets”</b></p> <ul style="list-style-type: none"> <li>• Liquidity in SEE power markets</li> <li>• Short term and Long-term correlations among SEE DA and FWD prices</li> <li>• Measuring and managing market risk in SEE area</li> </ul>
	<p><b>Q&amp;A</b></p>
<p><b>15.30 - 16.30</b></p>	<p><b>Workshops in Parallel</b></p>
<p><b>WORKSHOP I – EFET Contracts, Rules and Compliance</b></p>	<p><b>Dr Jan Haizmann</b>, Member of BoD, European Federation of Energy Traders (EFET), Chairman, Legal Committee EFET, Managing Director, Correggio Consulting  Workshop outline:</p> <ul style="list-style-type: none"> <li>• Learn and understand the history of EFET documents’ development &amp; clarify specific issues with the industry expert on the EFET agreements. After attending the Masterclass (and successfully passing the test), you will receive a certificate</li> <li>• Learn the history of the development of the EFET documents</li> <li>• Clarify specific issues with the industry expert on the EFET agreements</li> <li>• Understand why and how certain provisions came to be drafted as they were</li> <li>• Learn the key risk allocation philosophies and mechanics employed in the drafting of each of the EFET form Master Trading and Credit Support documents, as well as all related supplemental Appendices and other related EFET form documents</li> <li>• Includes discussion on the potential legal consequences of BREXIT</li> </ul>
<p><b>WORKSHOP II – RES Financing</b></p>	<p><b>Vasilis Rallis</b>, Business Development Lead, Parity Platform  <b>Christos Stefanatos</b>, Project Lead, Parity Platform  Workshop outline:</p> <ul style="list-style-type: none"> <li>• What Is RES Financing</li> <li>• The Financing Players <ul style="list-style-type: none"> <li>✓ Banks</li> <li>✓ Funds</li> <li>✓ Private Investors</li> </ul> </li> <li>• Possible Financing Alternatives <ul style="list-style-type: none"> <li>✓ On Balance Sheet</li> <li>✓ Limited Recourse Financing</li> <li>✓ Non-Recourse Financing</li> <li>✓ Co-Development</li> <li>✓ For-Profit Energy Cooperative</li> </ul> </li> <li>• Business Modelling <ul style="list-style-type: none"> <li>✓ Wind/ Solar Resource Measurement</li> <li>✓ Validity of Assumptions</li> <li>✓ Risk Management</li> </ul> </li> <li>• Parity <ul style="list-style-type: none"> <li>✓ Introduction</li> <li>✓ Sourcing Capital from Retail Investors</li> <li>✓ Due Diligence on the platform</li> <li>✓ Post investment actions</li> </ul> </li> </ul>
<p><b>16:30-16.45</b></p>	<p><b>Conference Conclusion</b></p>